

Andrew Watson

Principal Consultant

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Andrew Watson is a seasoned global recruiter with a passion for digital transformation roles.

He has over 13 years' experience in helping clients find leaders and experts in elite-level digital roles. Prior to becoming a recruiter in 2010, Andrew spent 15 years in senior sales leadership positions with tier 1 FinTechs and Cloud-based IaaS firms; plus active service with the British Army on overseas military operations. Andrew brings a unique blend of strategic acumen and leadership prowess to talent acquisition.

His ability to identify top-tier talent has been instrumental in driving success for organizations worldwide. The fact he has been a candidate and a senior hiring manager means he is able to partner with the business leadership and talent acquisition teams of clients for fast delivery on searches and working with a large network of industry professionals.

His mantra in life is "learning, earning and having fun". Andrew is based in the UK, married, with two grown-up children and two teenage dogs.

With a track record of connecting dynamic professionals with cutting-edge digital opportunities, Andrew is your go-to partner for building high-performing teams in the ever-evolving landscape of digital transformation. He is proud to be a member of Disruptive Hiring's team, connect with him today to unlock your organization's full potential.

Sectors of Expertise

Digital Transformation

Generative Artificial Intelligence

Cloud Computing Infrastructure

Data Science / Big Data

Financial Data Services

Crypto / Blockchain

IoT

ERP

ESG

Sample Roles

Chief Revenue Officers

Marketing Directors

Chief Technology Officers

Sales Directors

Pre Sales

Partner Sales

Solution Architects

Sales Executives

Software & Network Engineers